Multi-National Corps - Iraq

Offensive Operations – Summer 2007

16 June 2007
Near-Term Operational Imperatives

Security
- Priority is Baghdad & the Belts
- Persistent forward presence
- Balanced population control
- Balanced targeting
- "Safe Neighborhoods"
- "Safe Markets"

Governance & Economic Development
- Proactive forward progress
- Leveraging Embedded PRTs
- Building provincial capacity
- Economic priorities
- Targeted assistance

Reconciliation
- Unity of effort
- Willing & responsive GOI
- Connecting to the center
- Focused leader engagement
- Local ceasefires as a baseline
- Integration of local security forces
- Sustaining confidence-building measures

Now we move to our proposed mission and intent. No change from previous briefings.
- Areas in red have three, critical things in common
  - Sympathetic population with military skillset
  - Cooperative or intimidated tribes
  - Explosive Remnants of War (ERW)
- Key LOCs running through the 3/3 AO are identified as facilitating movement of fighters and weapons into areas within Baghdad and the belt
- Salman Pak's location allows for vertical movement north towards Baqubah and south towards Suwayrah, horizontal movement west towards Yusafiyah
  - This ability for movement facilitates transport of personnel and weaponry
- During CF/ISF operations, AQI disperse between these adjacent areas to avoid CF/ISF, as well as take engage in re-fit/re-supply
- As operations continue within Baghdad and Diyala, we can expect that there will be movement of Sunni extremists along LOCs toward the south in efforts to reach historical safe havens
  - Salman Pak
  - Iskandariyah
  - Latifiyah
Operations Summary
June 2007

CJSOTF - AP
- Focused kinetic targeting efforts against AQI and JAM Special Groups – priority of effort in Baghdad.

MNF-W (Al Anbar)
- MEU clears and controls the AQI training and staging area south and east of Lake Thar Thar.
- RCT-6 sets conditions for IP Control in Fallujah.
- 1-3 BCT Develops IP to lead COIN in Ramadi
- RCT-6 clears Kar Mah to interdict accelerants

MND-N (Baquabah)
- 4/2 SBCT (-) clears and controls vic Tarmiyah/Khan Bani Sah.
- 3/2 SBCT(-) clears and controls Baquabah.
- 3/1CD(-) clears north along the Diyala River Valley.

MND-C (Arab Jabour)
- 2/3 ID (-) clears and controls the Arab Jabour Area – establishes a permanent presence.
- 3/3 ID (-) clears area vic Salman Pak and south as a supporting effort.

MND-B (Baghdad)
- Focused clearing operations in East Rashid – Operation “Dragon Fire East.”
- Surge operations across the city with special emphasis on select “hot spots.”
- Expanded offensive operations west of Taji.
Civil Military Operations emphasize 3 critical efforts to improve local and provincial governments – government capacity development, improvement of Rule of Law processes, and Provincial Reconstruction Team operations.

Governance efforts help legitimize the Iraqi government through the establishment of enhanced government capacity and the development of favorable perceptions - showing the government to be representative, legitimate, and pursuing non-sectarian goals. By building provincial linkages, supporting provincial capacity development, facilitating transparent budget execution, ensuring accountable Rule of Law, and election support, governance efforts will provide the impetus for continued capacity building efforts.

MNC-I governance tasks allow the MNDs, and other supporting agencies, the ability to effectively engage the Iraqi people in the development of a system that allows for fair and transparent government. Programs include: engaging provincial and local leaders to initiate in a dialogue expounding on the benefits of reconciliation; identifying the provincial and municipal budget framework and key players, engaging tribal leaders, provincial councils, and development of an election support plan.

Rule of Law objectives are designed to revamp the Iraqi legal system, making it a functioning, transparent body that makes all citizens equal before the law. MNC-I Rule of Law tasks include: teaching the ISF their own legal processes, collection of evidence, and case management. Legal education for Iraqi attorneys; legal aid clinics, legal services, and quality Civil and Criminal courts, which also includes the expansion of the Rule of Law ‘safe zone’ concept into other Iraqi cities.

Our major implementing ‘tool’ for good governance and Rule of Law are the PRTs. These teams, in conjunction with our inter-agency partners, execute operations that support the needs of the population, support transition to Iraqi control and self-
reliance, and degrade popular support for anti-Iraqi forces. 10 paired PRTs Work at the Provincial level in a mutually supporting role with MNDs. pPRT tasks are listed on this slide.
Reconciliation Framework

MNC-I Cdr’s Intent Key Tasks (07-01): “Facilitate reconciliation...; conduct engagement,...; leverage to support negotiations,...”

**Opportunities**
- Tribes vs. Terrorists
- Sunni Outreach To CF
- Diplomatic Pressure On Gol

**Commander’s Guidance**
- Influence groups and key leaders to stop attacks on CF and ISF.
- Facilitate peace arbitration among groups and key leaders.
- Influence groups and key leaders to fight AQI.
- Engage all groups willing to dialogue with CF, ISF, and/or Gol.

**Tool Box**
- CERP Projects
- Police Support Units
- Security Contracts
- DoD Rewards
- Detainee Release
- PRT-led Political Party Training
- Access to Gol

**End State**
Self-sustaining security with progress towards political inclusion and participation across sectarian lines.

**Information Operations**

**Near Term: Cessation of Violence in Localized Areas**

**Operational Timeline**
- May 07
- Aug 07
- Dec 07

Declassified by: MG Michael X. Garrett, USCENTCOM Chief of Staff
Declassified on: 201505
Current Reconciliation Efforts
June 2007
Baghdad and Support Zones

Abu Ghraib Initiative
Purpose – the cooperation of the local sheiks, from the Zobi Tribe in their movement against Al Qaeda in Iraq (AQI) in the Baghdad Province, to support the local police and provide security in their area.
Key Groups – Al-Zobi & Timli Tribe, 1520RB, 44 (4)
Stance – Willing to work with CF and ISF to rid the area of AQI
Recent Reporting: 8 Jun 07 – MG Ayden agrees to support the efforts in Abu Ghraib for IPs and plans to give his recommendation to Mol. MG Ayden recommends a joint committee to (2x CF, 2x Mol) screen the packets submitted. DTG is TBD.

Diwala Support Committee
Purpose – To set conditions for increased security, stable governance, and reconciliation in Diwala Province.
Incorporate local tribesmen into IPs
Key Groups – MoD, Provincial Govt, JICF
Stance – Supports DDC, Cel, and Diwala Province
Recent Reporting – 10 Jun 07: Tribal leaders continued to ask for support in opposing AQISI. Both DSC members and tribal leaders pushed DCO-O to conduct major operation in Diwala. MoD and JICF Cad pressed DCO-O for an assessment on 5th Ia Cad and seemed eager to relieve him.

Ameriyah Initiative (Developing Engagement)
Purpose – To drive AQI out of Ameriyah.
Key Group – Baghdad Patriots
Stance – Work with CF and ISF to clear Ameriyah neighborhood free from AQI.
Recent Reporting: 8 Jun 07 – There are approximately 30 locals assisting CF in the Ameriyah area. Locals have agreed to be placed into BATS, share intelligence, and surrender all detainees to CF.

Mahmudiya Initiative (Early Development)
Purpose – the cooperation of the local sheiks, from the Albo Amir, Khali, Zubaid, Dulami Tribe, in their movement against Al Qaeda in Iraq (AQI) in the Babil Province, to support the local police and provide security in their area.
Key Groups – Albo Amir, Khali, Zubaid, Dulami Tribe
Stance – Willing to work with neighboring tribes and CF to fight AQI.
Recent Reporting: 8 Jun 07 – Sheiks in Mahmudiya have yet to vet possibly USO volunteers.
BACKUPS
INTEL
AQIZ safe haven and support zone
Population involved or sympathetic to Sunni insurgents
Sunni Extremist logistics and training hub Insurgents preparing for attack
Expect AQI Leadership to flee
• JAM/AQI focused on sectarian shaping operations (A’amel, Bayaa’, Risalah, Saydiyah)
• Sunni/Shi’a positioning for post CF Iraq
• SHI’s retaliatory strikes against CF and Sunni expected
• EFP attacks continue and may increase
Approximations of areas under AQI/ISI control:

- Northern Belt around Baghdad is current AQI/ISI stronghold.
- Bayji is the main Sal A Din AQI concentration
- Samarra has no effective police force and is also a bastion of AQI activity
  - Is the other end of Rt Golden
- Muthanna Chem complex area is just outside our area, a potential Operating Area for BLT
  - Desert shortcuts from MSR Tampa pass thru Facility
  - VBIED construction
  - Stolen goods storage
- The Karma/Rt Lincoln region of East Anbar is part of the Baghdad Belt
- Eastern Quarries are AQI Leadership meeting area and is protected by IAD (AAA & MANPAD)
  - Farmers, Triangle forces CF air traffic East of Baghdad
  - Dangerous patterns
- Desert areas North of WERV unpatrolled by ISF/CF

AQI Income Producing Activities in the area:

- The Bayji Oil refinery is a source of income for AQI sending refined products along ASR Phoenix and Golden
  - Not gasoline but a refined product
  - Gasoline comes from Baghdad Dora refinery
  - Corruption amongst Bayji refinery supervisors sends drivers into AQI VCPs along these routes
  - Corrupt drivers also work on the side getting a cut of their hijacked goods
- Area gas stations are active and likely sell ‘Muj’ fuel
- Checkpoints along isolated routes allow AQI to monitor threats entering their areas and provide additional income from theft and ‘tolls’
  - Rt Pheonix
  - Rt Atlanta bridges
  - Both ends of Rt Golden (60mi)
Other AQI Accelerants and Activities:

- Anti-AQI Tribal pressure is driving AQI and their associates North into the remote regions around Lake Tharthar
  - 13MEU Ops will likely push VCPs and training camps and safe houses further North into isolated areas of MND-N
  - Though recently diminished, FF Smuggling and training ingress routes occur in isolated areas around Tharthar

  1.4b, 1.4d

  - POE Walid and Mosul entries
  - Staging and Training IVO Tharthar
Overview / Shaping Ops
MND/F

Ops
The centerpiece of surge operations in MNDN over the coming weeks is OPN Arrowhead Ripper.

This is a four phase operation. Phase I is the integration of 3-2 SBCT into the MND-N battle space. Phase II are the shaping operations that include fixing and disrupting operations across all of MND-N, as shown on this slide. Phase III is combat operations in Baqubah. Phase III will begin with sequential air assaults by 4/2 SBCT and 3/2 SBCT IOT seize key terrain necessary to isolate the Southern and Western portions of Baqubah. Phase IV is transition to ISF control and transition of 3/2 SBCT. At the top of the right side of this slide is the Operation’s Mission statement, followed by Task and Purpose for each of the brigade size elements ISO of Operation Arrowhead Ripper. Along the bottom is the operational timeline. Overall, I am assuming risk in the outlying areas of Diyala as we conduct focused combat operations in Baqubah

3/25 and 3/82 will conduct shaping operations IOT fix/disrupt the enemy Salah ad Din and Kirkuk, specifically, vic Bayji, Samarra, and Tuz. 3/1 CAV will conduct operations to disrupt the enemy in the Diyala River Valley vicinity Baqubah. 4/2 SBCT will isolate Baqubah on the west and southwest. In addition to isolating, they will also conduct operations to disrupt the enemy vicinity Tarmiyah.

Concept of the Operation for Arrowhead Ripper
3-2 SBCT will be the MND-N main effort. The TAC is currently stood up at Warhorse IOT C2 and synchronize the three BCTs conducting operations in the northern Baghdad belt. In the upper right is our task organization.

3-2 SBCT will defeat the enemy in Baqubah IOT secure the population and enable Diyala provincial governance.

4/2 SBCT will Isolate the Baqubah from the west and the south IOT facilitate 3/2 SBCT freedom of movement and disrupt the enemy’s ability to influence operations in the Northern Baghdad Belt IOT facilitate CF defeat of the enemy in Baqubah

3/1 CAV will disrupt the enemy’s ability to influence operations in the Diyala River Valley IOT secure the population and facilitate CF defeat of the enemy in Baqubah

25th CAB will conduct operations in CAB Operating Area Ripper. Within CABOA Ripper, we will also establish a security zone to the south and west of Baqubah IOT disrupt enemy operations. I will cover CABOA more on a subsequent slide. Our Lightning Strike package will also interdict the enemy along ASR and MSRs.

5th IA is conducting planning to support with a total of 1,500 IA soldiers in Baqubah. I have also requested through ICFC cancelling all IA leaves for a period to 30 days to support operations in Baqubah.

**CABOA RIPPER**

In addition to our CABOAs that directly support the BCTs, we have developed CABOA Ripper (a specific CABOA for Operation Arrowhead Ripper). This CABOA provides for interdiction of enemy forces attempting to flee from or reinforce Baqubah. The designated security zone serves to focus the efforts of Lightning Strike Operations while the remainder of the CABOA serves as maneuver space and standoff for aviation assets while unmanned RSTA assets develop emerging targets.
OVER THE NEXT 90 DAYS MND-C WILL EXECUTE FOUR DIVISION OPERATIONS FOCUSED ON DENYING INSURGENT SANCTUARY AREAS AND INTERDICTING ACCELERANTS INTO BAGHDAD:

-MARNE TORCH is designed to defeat AQI extremists in Arab Jabour along the TRV through conduct of deliberate clearing operations. 2/3 BCT will establish a permanent presence in AQ DENALI to deny reestablishment of sanctuary areas for accelerants.

-MARNE AVALANCHE is designed to disrupt both AQI extremists and JAM EFP networks along the ERV in the 4/25 Area of Operations. This will be achieved through execution of platoon and company-level air assault raids and 1.4c precision targeting.

-MARNE HUSKY is designed to interdict AQI and JAM activities vic. IOT prevent movement of accelerants into Baghdad and reduce the level of sectarian violence.

-MARNE DIADEM is an operation tentatively designed to increase persistent presence in Radwanlyah and interdict accelerants moving east from Ramadi and Fallujah.

TRANSITION OPERATIONS WILL FOCUS ON FURTHER INTEGRATION OF ISF INTO DIVISION OPERATIONS, WITH MARNE HUSKY AS A CAPSTONE EVENT LED BY ELEMENTS OF 3/8 IA. ADDITIONALLY, INCREASED EMPHASIS WILL BE PLACED ON ESTABLISHMENT OF LOCAL PROVISIONAL POLICE UNITS AND EMERGENCY RESPONSE UNITS THROUGHOUT THE MND-C AREA OF OPERATIONS TO REINFORCE
ISF CAPABILITIES AND ENHANCE THE SECURITY OF THE LOCAL POPULATION.
13 MEU Conducts Clear and Control Operations South and East of Lake Thar-Thar.

1/3 BCT Develops IP to lead COIN Operations in Ramadi.

RCT-6 Clears Karmah to Interdict accelerants to Baghdad.

RCT-6 Between May and October 20...
RCT-6 systematically secures and establishes permanent IP occupation designated Fallujah IP districts IOT set conditions for IP control within Fallujah.
MND-B Operations

ME: 4/1ID Clear East and West Rashid IOT eliminate AIF sanctuary and establish conditions for control.

Supporting Efforts

INSIDE BAGHDAD

SE2: 2/1ID
T: Clear Khadra and Hateen
P: Defeat extremist cells
SE3: 2/82ABN
T: Clear areas of Adhamiyah
P: Establish safe neighborhood
SE4: 2/1ID
T1: Clear select OBJs vicinity Rusafa and New Baghdad
P1: Eliminate local cells
T2: Support OP Black Crescent
P2: Allow ISF to reassert control of Medical City

OUTSIDE BAGHDAD

SE1: 1/1CD
T: Clear key terrain along Belt 1
P: Set conditions for MEU ATK

Approved for Release
Safe Markets (Second Priority)

Utilize Iraqi Contractors for construction

Allows other projects to progress so Coalition Force engineers can build JSS/COPs, and put more ISF and CF Soldiers in neighborhoods to protect the people.

Helps build the local economy by hiring local workers

Allows ISF and IPs to help in the planning of the project because they are working with the local contractors to provide security and supervision.

Ensures projects are in the right place because NAC and DAC will provide input during the planning of the projects.

The purpose of establishing Safe Markets within Baghdad is to reduce the incidence of AIF attacks of local markets

The definition of “Safe Markets” is to mitigate the enemy threat thru a hardening process of emplacing small to medium barriers, fences, or other types of obstacles with the effect of denying vehicular access to the markets.
C9
Sir:

New efforts are not meant to stop current efforts with regard to standing up econ initiatives in poor security areas, rather is meant to exploit our security successes.

Some of our efforts include:

1. Redirect focus from merely assessing and standing up VOTECHS to placing more graduates in viable employment (I will discuss this in more detail on a subsequent slide)
2. We do not wish to stop the efforts of TF BSO but rather focus MNC-I efforts on the DIV priority SOEs with regard to security successes.
3. Our CERP microgrant program has been slow to start mainly due to the effort required. We are looking for an NGO to assist the MNDs with the paperwork here similar to the USAID micro loan program with Izdihar. Additionally you will find a new program of which we are working with USAID on a later slide.
4. Push the Commerce Zone concept into other areas outside Baghdad
5. Engage heavily with IO to exploit ECON successes

Next slide
Votech Job Creation and Renovation

- Efforts are underway to increase Votech Graduate employment
  - The USG/MoIS Votech team is working with JCC-I/A (Iraqi First) program to include wording in contracts to require Votech graduate placement
  - The Votech team is also pursuing Gol Capital Project Tenders to have the Votech clause inserted
  - Employment Centers are being pursued to determine how they can increase placement of graduates

- VoTech capacity is up in Mosul and Kirkuk as a result of CERP projects
- 8 CERP packages have been submitted
- 10 more CERP packages will be submitted this week
- Five new sites will be assessed and coordinated for development with MoISA

Sir:

CORPS is pursuing two parallel paths in Votech refurbishment and graduate employment. The Votech team is working on contract language in JCC-I/A and Gol contracts which will require placement of Votech graduates on large projects. We are also looking into enhancing Iraqi Employment Center performance to accommodate the placement of Votech graduates.

We are focusing on getting VoTechs renovated or constructed based on your guidance for new facilities.

Next Slide

CERP Amounts from MNC-I:

2) Mosul: $665k
Kirkuk: $525k
Al Kaseeb $2.2m
Al Zubair: $2.2m

3) Iskanderiyah: 3.746m
Brinkley Group
Task Force Activity Update

Industry Revitalization:

- Developed initial relationships with Michigan’s Middle Eastern Community
- Met with prominent members of the Arab American Chamber of Commerce (AACC) and American Middle East Economic Affairs Committee (AMEAC).

  Initial opportunities identified with businessman and investors in the following areas:
  - Retail products
  - Cement facility investment
  - Banking/finance
  - Airport and hotel projects
  - Glass production.

  Specific opportunity discussions are ongoing; follow up visits being coordinated for July.

Team members currently in MND-C area with following objectives:

- Meet with the DG of State Company for Automotive Industries (SCAI) regarding trailer assy.
- Discuss capability and willingness of producing electrical conduit and other components with DG of State Company for Mechanical Assembly (SCM).
- Visit Seddah Cement and discuss with DG their desire to start making construction blocks.
- Meet with Al Fural DG to discuss their funding needs and a possible loan.

Team assessed the National Metal and Bicycle Plant

Good morning sir, my name is [Redacted] and I will be briefing updates for the Task Force to Support Business Stabilization Operations in Iraq.

The Task Force Leadership team visited Detroit last week and met with representatives from the Arab American Chamber of Commerce and the American Middle East Economic Affairs Committee. Michigan has the largest reported Arab-American population in the U.S. These personnel represent tremendous business activities, mostly private, as well as a significant set of contacts throughout the international business community, Middle East and U.S. This group already understands the critical importance of economic revitalization. Iraq is their homeland; they desire to return someday along with their families to a safe, strong, vibrant country.

The Task Force Leadership was very well received. The attendees were all currently running businesses, offered the suggestions of the initial focus for opportunities, were very interested in having the Task Force help link them with current Iraqi business needs and stated that they can move quickly in their partnerships and engagements. The five focus areas shown will undoubtedly yield many more opportunities within each industry. The next trip will include a review of all companies assessed to date and expand on the possible opportunities.

Follow-up discussions are already ongoing with many of the attendees or their business entity. A follow-up visit with detailed agenda is scheduled during July.

Bicycle – detailed assessment in process; detailed findings (will become #82).

Next slide, please
Task Force Activity Update (cont’d)

Industrial Revitalization (cont’d):
Team has embedded members in MND – B and will be in MNF – W by month end.

Upcoming trips planned for June in MND – C AO:
- Ready Made Clothing plant
- Al Hambra’s Biscuit Co.
- Mitsubishi Plant
- Wassit Textiles
- Chicken Plant/Food Processing Co.

IC Team:
Final testing and certification continues this week for Fiber Optic link between Camp Victory, Iraq to Camp Arifjan, Kuwait.

Team worked with the MEF to facilitate contract development and network deployment of Al Anbar wireless solution.

FY07 Congressional Supplemental directed Expeditionary Virtual Network Operator (ENVO) funding as part of ISFF.

Embedding
Direct relationship between business and MND/F. Team members supporting from local area and providing expertise, where possible to HA / CA / CMO assets. Will stay till facility up and running.

As previously stated additional assessments have stopped to allow focus on the currently assessed factories. The only exceptions to this remain food processing and specific requests from an MND / MNF.

In conjunction with MND-C and per their priorities, the team is coordinating efforts to support assessments at the five facilities see listed here.

Next slide, please
Task Force Activity Update (cont’d)

Contracting Team:
Completed initial draft of GoI Procurement Handbook, accompanying policy gap identification, and recommended design of standard Government of Iraq procurement office.

Minister of Planning issued Letters recommending the PAC to Iraq Government Ministries.

Procurement training developed and scheduled with Electricity, Industry, Oil, Homeland Security & Planning Ministries as well as GoI IG.

Outreach continues—contacted 27 Ministries - detailed discussions held with 16 to date.

Provincial procurement training held 7 Jun, 9 Provinces attended.

Working with Industry and Financial Teams to trace GoI loan commitments and processes for the iraq Factories.

Completed Budget Execution Website for Deputy Prime Minister’s Office.

The Financial Infrastructure Team continues its efforts to support ties between bank functional enhancements and economic revitalization efforts with JCCI’s contracting efforts. A bank location and visualization tool is now available for use by agencies working towards security, economic improvements and closer ties to the international banking systems.

The Information and Communications team is working to support MNF-I and the MND’s in the establishment of communications systems and capacities across Iraq.

There have been two tranches of loan approvals by the Iraqi Minister of Finance for factory managers and Director’s General to use for the repair and recapitalization of their operations. Some DG’s have refused to accept these loans stating a preference to receive grants versus loans. The Task Force is working to assist in resolving these issues and providing advice and education where possible.

There has also been a flurry of communications related to the alleged “loss” of Wal Mart as an outlet for Iraqi goods. This communication has NOT all been correct.

- It is true that Wal Mart has chosen not to launch a full blown sales campaign aimed against the insurgency, etc.

- Wal Mart may, however, sell re-branded Iraqi goods. No decision has been made on this.

- There are still several U.S. retailers involved in ongoing negotiations for the sale of Iraqi clothing and apparel goods.

- We need to be mindful that the purpose of the efforts to sell Iraqi goods is one of reemployment of Iraqis in productive efforts. One or two U.S. retailers placing relatively small orders will consume the limited capacity for textile production in Iraq. The key Ready to Wear factories are Najaf, Mosul and Sulaymaniyah. Baghdad Leather is another target but also with capacity limitations. The Task Force is dedicated to finding retail outlets for these factories.

- Many of us may have seen the Wall Street Journal article stating that Wal Mart has recently canceled its order from Chinese manufacturers. The article does not state, nor do we understand, the full ramifications of this action and it is inaccurate to link this to their decisions regarding Iraq.

Next slide, please.
Task Force Activity Update (cont’d)

Banking and Finance Team:

**JCCI Vendor EFT Payments**
- Designed analytical & visualization tool to query and represent in Google Earth Iraqi bank, vendor, and contract information.
- Initial deployment planned for 15 June in support of MG Scott’s mission to build capacity in the Iraqi banking sector.
- Planning for web version of tool underway with July deployment target.
- Consolidating finance office POCs in order to clarify entitlement system universe and facilitate the collection of EFT Metrics for integration with Google Earth tool.

**Corresponding Bank Relationships**
- Meeting scheduled with chairman of Byblos Bank to discuss payments from U.S. banks to Iraqi banks.

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Next slide, please.
Potential Opportunities to Date

<table>
<thead>
<tr>
<th>COMPANY</th>
<th>OPPORTUNITIES / COMMITMENTS TO DATE</th>
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<tbody>
<tr>
<td>JAPAN</td>
<td>Leather goods for export business</td>
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<td>ADP</td>
<td>Carpet and home accessories for resale in CORLUS</td>
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<td>Advanced Technology Services</td>
<td>Discussion of Digital Factory automation support</td>
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<td>Agility (formerly PMG Logistics)</td>
<td>3Q Air Freight, Trunk Purchasing from BGR, Fear Trunk Zaire (initial), Sub-Saharan</td>
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<td>KEO</td>
<td>Insurance for freight shipments in negotiation with private insurance</td>
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<tr>
<td>Alliance Investment</td>
<td>Agents, Real Estate (development, Security, Investments) in Kurdistan</td>
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<td>Mures</td>
<td>Medical equipment, musical parts, counsel on infectious diseases</td>
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<tr>
<td>Acekian</td>
<td>Franchise for Hardker, RFC in Kurdistan Region</td>
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<tr>
<td>BNL Systems</td>
<td>Big Data solutions for parasitic</td>
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<td>Burger King</td>
<td>Franchise and business opportunities in Kurdistan</td>
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<td>Deloitte</td>
<td>Strategic and commercial advisory services in Kurdistan</td>
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<td>Computer Sciences Corporation</td>
<td>Call center in Kurdistan region</td>
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<td>Quartus</td>
<td>Semiconductor related to cotton</td>
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<td>Envis Geo</td>
<td>Disposal plans for nuclear waste in Kurdistan</td>
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<tr>
<td>Dell</td>
<td>Expansion of Computer Engineering Workforce, all over for ResCO</td>
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<tr>
<td>Dynacord</td>
<td>TV, Discos, outdoor events</td>
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<td>Emdra Solutions</td>
<td>Commercial exchanges, a concerted distribution network in Kurdistan</td>
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<td>EFL Capital</td>
<td>Private factory and other investments in Kurdistan and Mosul</td>
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<tr>
<td>Pastic</td>
<td>Barcoding, Progress for technical education services across Iraq</td>
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</tbody>
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= New opportunity identified

Anderson Merchandising - 6
Bristol – Myers Squibb – pharmaceuticals; dropped per (b)(6) discussions??
J C Penney - dropped
Walmart (withdrew overseas purchasing)

Engagements with each of these is current and ongoing. New engagements are highlighted. Each are at different stages of development and have different probabilities of success.

Note: opportunities identified in Detroit are not shown on these charts at this time. They will be added as the next round of discussions move forward. In some of the cases above, the discussions
### Potential Opportunities to Date (cont’d)

<table>
<thead>
<tr>
<th>COMPANY</th>
<th>NEOTRATIONS/COMMITMENTS TO DATE</th>
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<tbody>
<tr>
<td>Midland &amp; Co.</td>
<td>Consulting HVAC engineering/infrastructure services, associated with business development opportunities.</td>
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<tr>
<td>Baker Hughes</td>
<td>Franchise opportunities, Middle East Region.</td>
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<tr>
<td>Global Air</td>
<td>Commercial Air services contracts for intra-regional and international connections to United Arab Emirates.</td>
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<td>Sabrina Petroleum</td>
<td>Franchise opportunities for fuel distribution.</td>
</tr>
<tr>
<td>H.H. Holdings</td>
<td>Franchise opportunities to Kuwait region.</td>
</tr>
<tr>
<td>J.T. Industries</td>
<td>Proposed to move automotive component operations from Kuwait to Iraq.</td>
</tr>
<tr>
<td>Warner</td>
<td>Capable of importing</td>
</tr>
<tr>
<td>Marzillia</td>
<td>Tracking issues-grabber services.</td>
</tr>
<tr>
<td>Weaver Associates</td>
<td>Advice on investment, legal framework, especially in construction sector.</td>
</tr>
<tr>
<td>Polytech</td>
<td>Franchise in Iraq, initially focused in Kurdistan Region.</td>
</tr>
<tr>
<td>Outcoa</td>
<td>Franchise in Kuwait – 2 franchises identified.</td>
</tr>
<tr>
<td>Saint</td>
<td>Drug licensor for products.</td>
</tr>
<tr>
<td>Seema</td>
<td>Initial engagements for initial drilling ventures underway.</td>
</tr>
<tr>
<td>Khair</td>
<td>Automotive industry opportunites.</td>
</tr>
<tr>
<td>Xcelsior</td>
<td>Glazing, real estate, development, &amp; automation support.</td>
</tr>
<tr>
<td>Washington Group International</td>
<td>Establishment of office in Kuwait region, with planned projects, including Al Musayyib.</td>
</tr>
</tbody>
</table>

*New opportunity identified*
TF BSO PROJECTS

FACILITIES THAT THE INDUSTRY TEAM HAS VISITED AND IS WORKING:

STATE COMPANY FOR DAIRY - ABU GRABS
STATE COMPANY FOR AUTOMOTIVE INDUSTRIES - ISKANDERIA
STATE COMPANY FOR MECHANICAL INDUSTRIES - ISKANDERIA
HILLA TEXTILE - HILLA
SEDDAH CEMENT - SEDDAH
NATIONAL METALLIC COMPANY - BAGHDAD
HMC TEXTILE/MOHUMADIA
AI FURAT CHEMICAL ISKANDERIA
STATE COMPANY FOR PAPER INDUSTRIES - BASRAH MILL
STATE COMPANY FOR IRON & STEEL - UMI QASR SPIRAL PIPE PLANT
STATE COMPANY FOR LEATHER INDUSTRIES - BAGHDAD
STATE COMPANY FOR GLASS & CERAMICS - RAMADI
STATE COMPANY FOR COTTON INDUSTRIES - KADIMEA
STATE OWNED SLAUGHTERHOUSE - BAGHDAD

FACILITIES THAT ARE BEING WORKED BY THE BUSINESS DEVELOPMENT SPECIALISTS:

HEISCO - BAGHDAD (STEEL FAR)
STATE COMPANY FOR LEATHER INDUSTRIES - ORDERS
NASIR STATE COMPANY FOR MECHANICAL INDUSTRIES - ORDERS
NAJAF READY TO WEAR - ORDERS
DIYALA STATE COMPANY FOR ELECTRIC INDUSTRIES - ORDERS
STATE COMPANY FOR HANDMADE CARPETS - ORDER PLACED & WORKING

Sir:

AND THE TF BSO LEADERSHIP TEAM WILL BRIEF YOU IN DETAIL ON THE CURRENT TF ACTIVITIES. ALTHOUGH TF BSO PERSONNEL HAVE VISITED 61 FORMER SOE'S, LISTED ABOVE ARE THOSE WITH CURRENT ACTIVITY TO IMPROVE OR INITIATE OPERATIONS. FOR SOME OF THE 61 FACILITIES VISITED, A DECISION WAS MADE BY TF LEADERSHIP TO DISCONTINUE FURTHER WORK BASED ON TIME AND MONEY CONSTRAINTS. WE ARE CONTINUING EFFORTS TO SYNCH THE TF EFFORTS WITH MND PRIORITIES AS WELL AS INDUSTRIES IN WHICH IRAQ ENJOYS A REGIONAL COMPETITIVE ADVANTAGE. SPECIFIC DETAILS ON EACH OF THESE SITES ARE AVAILABLE IF DESIRED.
TF BSO – OTHER INITIATIVES

INFORMATION TECHNOLOGY:
• ERBIL CALL CENTER
• WIRELESS LOCAL LOOP NETWORK IN MNF-WAO

CONTRACTING:
• WORKING WITH JCC/I ON ASSISTING GOI WITH CONTRACTING PROCEDURES
  • Creating new contracts, pertinent clauses, etc.
  • Vendor selection
  • Administration of existing contracts

BANKING:
• ELECTRONIC BANKING
• INTERCONNECTIVITY BETWEEN BANKS

ELECTRICAL POWER:
• WORKING POWER ISSUES AT FACTORIES AS NEEDED

AGRICULTURE:
• INITIAL VISIT TO RAMADI TO ASSIST MNF-W AG INITIATIVES

Sir:

OTHER INITIATIVES BSO IS PURSUING AS GLEANED FROM OUR DISCUSSIONS AND ATTENDING THEIR MEETINGS. THIS IS NOT A COMPREHENSIVE LIST. WE ARE REQUESTING INPUT REGARDING ADDITIONAL INITIATIVES AND WILL PROVIDE THIS DATA AS IT IS RECEIVED.